

FUJIFILM

Healthcare & Life Sciences

FUJIFILM
Value from Innovation



If you thought you knew Fujifilm as a photographic company

... you'll see us in a new light now.

Our first step in Medical Imaging was the development of X-ray film in 1936. Today our products are supporting clinical care globally.

Our offerings accelerate development and introduction of new treatment options to market.

Fujifilm Healthcare is focused on forming a highly connected, holistic approach to healthcare, with the goal of helping patients along the entire care pathway - from the earliest diagnosis right through to the advanced therapeutic treatments.



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Product portfolio diversification

Diverse community of engineers and scientists working together to bring innovative products to the market.



80 years fostering cross-divisional collaborations and promoting open innovation in different industries.



IMAGING SOLUTIONS

¥333 billion

Optical Device & Electronic Imaging products
Photo imaging

DOCUMENT SOLUTIONS

¥958 billion

Others
Solutions & Services
Production services
Office products & printers

MARCH 2020 REVENUE
¥2,315 billion

HEALTHCARE & MATERIAL SOLUTIONS

¥1,024 billion

Healthcare: Medical systems, Pharmaceutical products, Regenerative medicine, Biopharmaceutical contract development and manufacturing, Life Science

Materials: Display materials, Electronic materials, Industrial products, Recording media, Graphic systems, Inkjet, Fine chemicals

Approx US\$21 billion, ¥2,315 billion at an exchange rate of 109 yen to the U.S. dollar.

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M&A activities in Life Sciences and Healthcare

Life science

Development & manufacturing of pharmaceuticals

- ▮ 2006: Acquire Daiichi Radioisotope Laboratories, Ltd.
- ▮ 2008: Acquire Toyama Chemical Co., Ltd.

Development & manufacturing of biopharmaceuticals

- ▮ 2008: Acquire Perseus Proteomics Inc.
- ▮ 2011: Acquired MSD Biologics (UK) Ltd. and Diosynth
- ▮ 2011: Establishment of FUJIFILM KYOWA KIRIN
- ▮ 2012: Acquired Kalon Biotherapeutics LLC

Regenerative medicine/Cell therapy market entry

- ▮ 2014: Acquired Japan Tissue Engineering Co., Ltd.
- ▮ 2016: Acquired Cellular Dynamics International, Inc.

Cell media and reagents market entry

- ▮ 2014: Acquired Wako Pure Chemical Industries, Ltd.
- ▮ 2016: Acquired Irvine Scientific Sales Company, Inc.

Medical Systems

Medical systems market

- ▮ 2012: Acquire Sonosite (US)
- ▮ 2019: Acquire Medwork (GER)
- ▮ 2021: Acquire Hitachi Medical






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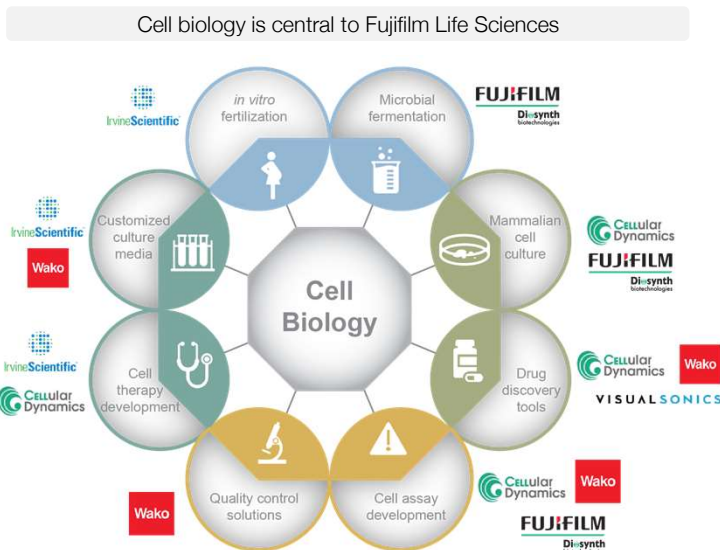
And investments in startups/ventures

Examples

| | | |
|---|--|--|
|  <p>高橋大学院バイオベンチャー</p> |  <p>TOKIWA-Bio Inc.</p> <p>Striving to realize gene cell therapy and regenerative medicine with Stealth RNA Vector (SRV).</p> |  <p>RegCell</p> <p>Exploring the practical application of innovative medical technology based on immune cells</p> |
|  <p>Stem cell therapy by utilizing the cell functions that MSCs should have, such as proliferation and differentiation, and cell uniformity and migration.</p> |  <p>JUNTENBIO</p> <p>R&D of products cell medicines and regenerative medicines Research and development of pharmaceuticals and diagnostics.</p> |  <p>LPIXEL</p> <p>AI technology designed to support diagnosing medical images.</p> |
|  <p>CYFUSE</p> <p>Development, manufacturing, and sales of regenerative medicine related products.</p> |  <p>Rege Nephro</p> <p>R&D, production, and sales of therapeutic drugs for renal diseases.</p> | |



Fujifilm Life Sciences



Fujifilm Medical Systems



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What are we looking for ...

- ▀ ... Innovative start-ups and/or promising technologies that will fit the strategy of Fujifilm business domains in Healthcare and Life Sciences
- ▀ Thematic fields:
 - Medical Systems
 - Life Sciences
 - Bioprocessing
 - AI



changing lives

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